

Thompsons Solicitors

Transforming Legal IT Infrastructure with HPE GreenLake and Netprotocol



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Client

800+ staff
UK law firm

Sector

Legal

Locations

20 Sites

Core Services

SD-WAN + Private
Cloud (HPE
GreenLake)

Overview

Thompsons Solicitors, a leading UK law firm with over 800 staff, partnered with Netprotocol and Hewlett Packard Enterprise (HPE) to modernise its IT infrastructure. The firm implemented a scalable hybrid model powered by HPE GreenLake and Fortinet SD-WAN—delivering improved performance, greater agility and long-term cost efficiency. This end-to-end transformation, spanning almost 20 sites, enabled Thompsons to retain autonomy over its systems while supporting more flexible, cloud-aligned ways of working.

The Challenge

A network and infrastructure overhaul was required to support Thompsons' evolving IT strategy. The firm was shifting away from Citrix in favour of thick client laptops, deploying new devices to all staff and transitioning to a softphone-based telephone system. At the same time, core data centre hardware was nearing end-of-life and the MPLS network was due for renewal. The objective: deliver this transformation with minimal disruption, ensuring continuity, control and alignment with long-term business goals.

The Solution

Thompsons partnered with Netprotocol to deliver a complete infrastructure refresh, including:

- Full replacement of primary data centre hardware and establishment of a second data centre
- Transition from MPLS to Fortinet SD-WAN across 17+ sites
- End-to-end network refresh (wired and wireless)

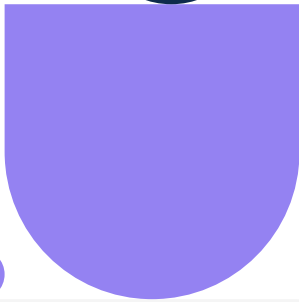
- Seamless shift to laptop-based workflows with softphone capabilities

- Deployment of HPE GreenLake as a flexible private cloud platform

The entire project was completed within a year with near-zero unplanned downtime. Systems were migrated service-by-service with just minutes of controlled offline time.

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Why HPE GreenLake?

Public cloud platforms like Azure offer scale, but not always efficiency. Thompsons selected HPE GreenLake for its real-world flexibility, offering 20% resource headroom on-demand, whilst only charging for what's used.

Benefits included:

- Private cloud agility - mirroring the public cloud model without the security or compliance risks No retraining required - as the solution leveraged familiar tools and processes
- Significant cost savings - with 30% lower costs compared to equivalent public cloud deployments
- Ongoing control - with Thompsons retaining full ownership of backup, recovery, and security strategies

The Role of Netprotocol

As Thompsons' strategic IT partner, Netprotocol delivered a tailored, hands-on approach throughout the project. They managed every stage of the rollout, ensuring seamless integration and aligning technical decisions with business outcomes.

The collaboration enabled Thompsons to stay in charge of their infrastructure, avoid hidden costs and gain a flexible, resilient infrastructure ready for the demands of modern legal work.

This successful partnership demonstrates how legal firms can modernise core systems without losing autonomy or compromising on performance. With HPE GreenLake and Netprotocol, Thompsons has laid the groundwork for ongoing innovation, whilst remaining firmly in control.

Results



Modernised infrastructure across all locations within 12 months



Zero disruption to business operations



Improved performance, security and scalability



30% cost savings vs. public cloud alternatives



Future-ready foundation for growth and innovation

